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# Our Leadership Speaks

## 2026 Goals and Growth

Warm wishes from FASTFACTS for a productive and purposeful New Year 2026. The year ahead will test how well organisations connect finance discipline with operational execution. With technology reshaping workflows and regulations getting smarter, leaders need clarity, reliable data, and processes that actually work in real time. Our message to clients this year is simple: build systems that make compliance predictable, decision-making faster, and financial management easier to trust.

Looking back at 2025, the finance and compliance environment evolved in meaningful ways. India moved steadily toward simpler, more transparent tax processes, refinements continued in GST and direct tax structures, and regulators strengthened expectations around governance, reporting accuracy, and digital controls. Global conversations focused on resilience, AI-driven financial operations, and data protection. For businesses, this meant tighter scrutiny, but also better tools. Functions like tax management, fixed assets tracking, and payroll administration increasingly shifted from manual processes to structured, automated workflows that reduce risk and improve visibility.

As we step into 2026, the direction is clear. Policy reforms are expected to continue, with emphasis on trust-based compliance, reduced friction, and smarter digital oversight. At the same time, regulators are sharpening expectations on cybersecurity, AI governance, and financial transparency. Organisations that integrate finance, risk, and compliance, instead of treating them as separate islands, will be better positioned to grow with confidence. At FASTFACTS, our focus remains on helping leaders turn complexity into control, ensuring tax management, fixed assets management, and payroll processes support strategy, not slow it down. Here’s to a year of proactive compliance and disciplined growth.

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Never miss a date

February 7 <sup>th</sup>	Due date for deposit of tax deducted/collected for the month of January 2026
February 7 <sup>th</sup>	Uploading of declarations received in Form 27C from the buyer in the month of January 2026
February 14 <sup>th</sup>	Due date for issue of TDS Certificate for tax deducted under Sections 194-IA, 194-IB, 194M, and 194S in the month of December 2025
February 15 <sup>th</sup>	Due date for furnishing of Form 24G by an office of the Government where TDS/TCS for the month of January 2026 has been paid without the production of a challan
February 15 <sup>th</sup>	Due date for furnishing statement in Form 3BB by a stock exchange in respect of transactions in which client codes have been modified after registering in the system for the month of January 2026
February 15 <sup>th</sup>	Quarterly TDS certificate (in respect of tax deducted for payments other than salary) for the quarter ending December 31, 2025

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## ALL YOU NEED TO KNOW ABOUT THE ECONOMICS OF SIN TAXES

### Introduction

India has just rewritten a significant chapter of its indirect tax story. Effective **February 1, 2026**, the government has introduced a major tax restructuring on tobacco and related “sin goods.” This move is designed to push public health goals, shore up government revenue now that the old GST compensation cess is ending, and tighten compliance requirements across the supply chain.

The changes might seem like just another fiscal tweak until you realise cigarettes, gutkha, chewing tobacco, hookah products and more now carry much steeper tax burdens than before. These aren't marginal adjustments. They'll affect pricing, compliance workflows, revenue forecasts, and even investor sentiment across the tobacco ecosystem.

### Why This Matters

Tobacco products have long been classified by Indian tax authorities as “demerit” or sin goods on two counts: public health risk and revenue potential. Historically, high taxes were meant both to **discourage consumption** and to **generate funds** for the public exchequer. However, the structure of those taxes was becoming outdated and complex, especially in a GST era with shifting slabs and compensatory mechanisms.

As of **February 1, 2026**, India's GST compensation cess on tobacco ends and is replaced by **fresh excise duties and a restructured GST framework**. The punchline? Tobacco products will generally attract a **40% GST**, and excise duties have been hiked sharply. Beedis remain at an **18% GST** rate given socio-economic considerations, but most cigarettes and related products have moved into the higher tax band.

This is more than accounting paperwork. Higher effective tax rates push retail prices up and compel compliance managers to update pricing engines, ERP tax configurations, and reporting templates. Companies and traders must revise **billing software, SKU tax classification, and clearance valuations** to align with the new regime. Miss a reclassification, and your GST and excise filings won't match, inviting scrutiny.

### What's Changed in Practical Terms

The **Central Excise (Amendment) Act, 2025**, is at the heart of this shift. It updates excise duties across product categories. For example, additional duty slabs now range from approximately **₹2,050 to ₹8,500 per 1,000 cigarettes**, depending on length and type, on top of GST at 40%.

For smokeless and alternative products:

- **Chewing tobacco duty** has risen significantly over older rates.
- **Gutkha, jarda, and snuff** products face rates many multiples higher than before.
- **Hookah and pipe tobacco** now sit in much heavier-duty brackets too.

The old GST compensation cess, originally introduced to bridge state revenue gaps following GST's rollout, has been withdrawn. To avoid a vacuum in revenue on these specific products, the government has replaced it with **targeted excise levies**.

From a compliance standpoint, this means:

- Taxation logic in ERP systems and tax engines must be updated before **February 1, 2026**.
- Sales invoices, stock ledgers, and returns have to reflect the new duty and GST rates accurately.
- Audit trails for excise and GST reconciliation will be closely observed by authorities to ensure correct application.



**Market and Sector Reactions**

Whenever taxes climb steeply on a widely consumed product, there will be market reactions. In this case:

- Major tobacco stocks like ITC and Godfrey Phillips saw significant share price declines after the announcement, as investors priced in potential volume pressure and rising costs.
- Industry bodies and farmer groups have raised concerns that cost hikes could squeeze margins, reduce demand, and adversely impact tobacco growers and small manufacturers. Protests from farming communities in states such as Andhra Pradesh and Karnataka underscore the socio-economic tension.

**Compliance Pitfalls to Watch**

Higher tax rates are only half the story; compliance precision is where many businesses slip. Some common operational risks now include:

- **Incorrect GST rate application** on bills and returns after February 1.
- **Misclassification of products** in the master data, leading to under- or over-taxation.
- **Mismatch between excise duty paid and GST input credits claimed.**
- **ERP system lag** between rate update and live transactions.

Proactive steps include early tax engine updates, SKU master verification, reconciliations between tax ledgers and financial books, and real-time monitoring of excise duty payments rather than end-of-month adjustments.

**What’s Next for Finance Leaders**

These tax shifts require **operational recalibration**, including:

- Updating **pricing strategy** with a clear view of pass-through to retailers and end consumers.
- Aligning **inventory valuation** for goods on hand crossing into the new tax regime.
- Stress-testing **cash flow models** for potential demand erosion if price elasticity bites.
- Strengthening **document trails** for excise and GST filings to withstand audits.

**Conclusion**

India’s tobacco tax reforms mark a bold regulatory pivot. They raise effective tax incidence, push up cigarette prices, and tighten compliance norms. For professionals in finance, taxation, and compliance, treating this change as a strategic reset rather than a routine update will be key to navigating 2026 with confidence.



# FAST / FACTS



**Wishing You a Happy New Year 2026.**

**This New Year, Let Our AI Handle Your Compliances.**

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